



November 13, 2013

Re: Honeywell Security Products Americas STAR I and 4100 Controller Rebate Offer

To all Honeywell Authorized Integrators:

This letter shall serve as a written communication that Honeywell Security Products Americas (HSPA) will offer a STAR I and 4100 Controller Rebate through December 2013. The rebate offer covers returns of both STAR I and 4100 panels with a \$400 USD rebate. In order to participate in this opportunity, authorized integrators must purchase a PW6000 controller for each STAR I or 4100 legacy panel being returned on behalf of a specific end user. The part number for the panel in order to be eligible for the rebate is PW6K1IC-RAC.

Credits shall be issued based upon the number of panels returned and will be linked to corresponding replacement orders from authorized integrators which specify that purchases are part of the HSPA STAR I and 4100 Controller Rebate Program. This offer is only good for legacy panels currently installed and working at an existing customer site and shall not extend beyond the total number of legacy panels associated with a particular end user site, nor to legacy panels returned after December 31, 2013.

It's critical to note that the Star I controllers will transition to End of Technical Support status on December 31, 2013. **If these controllers are not upgraded to PW6000 controllers before January 1, 2014, the devices will not properly sync with Pro-Watch[®], resulting in improper access times.**

Please notify end users of this offer. Any credit for returned panels shall be issued to an authorized integrator of the end user's choosing, and such authorized integrator is solely responsible for issuing any credit to such end user.

To qualify for the \$400 product rebate in North America:

- Submit your applicable order to Honeywell customer service (1-800-323-4576) using part number **PW6K1IC-RAC** for new PW6000 controllers (PW6K1IC).
- A Return Authorization Credit number will be provided by Honeywell customer service.
- STAR I and 4100 controllers must be returned within 60 days of order and must include the associated RAC number in the shipment.
- Controller must be shipped to the following address:
Attention: STAR I and 4100 Controller Rebate Program
Honeywell International Inc.
12220 Rojas Drive, Suite 700
El Paso, TX 79936

We hope that this offer from HSPA helps to better facilitate the requirements for systematically upgrading and updating our customers' overall systems. Through this effort, HSPA hopes to demonstrate how seriously we take our partnership and how we appreciate the necessity of compromise in today's business climate.

Should you have further questions, please contact your local HIS regional sales manager or inside sales at 800-323-4576.

Sincerely,

Steven Craig
HIS North America Channel Marketing Manager