



Access Control: A Growing Opportunity

Today, security – personal, logical and physical, is more top of mind than ever. End users from building tenants to small business owners to enterprise security officers are more aware of their security needs than before and are realizing that electronic access control is central to managing security better. Whether it's a small strip mall or a medium-sized office building – controlling access to the facility is a critical component of managing business risk today.

While this is a significant opportunity for commercial security dealers such as you, it also poses several challenges. How do you offer solutions that are scalable and flexible to meet the unique and varying needs of your customer base? How do you enhance the skills of your operations staff to support your customers better? How do you keep up with the changing technologies and evolving standards? How do you continue to grow your business? We at Honeywell understand your concerns. With over 20 years in the access control industry, we have the products, the services and the support structure to meet your needs and help you grow.

Partner of Choice



When you partner with Honeywell, you benefit from the power of a global \$25 billion Fortune 50 company with more than 110,000 employees. With a leading presence in a variety of industries such as aerospace, automation controls, specialty chemicals and transportation, we have the solutions, the technology

and the resources to help you succeed. We believe in the Voice of the Customer and designing solutions with your needs in mind. As a Six Sigma trained and focused organization, we strive for operational excellence in everything we do. We believe that delivering the highest quality solutions and doing the best job for our customers everyday is what makes the difference. We want to partner with you for your success.

Products

Our comprehensive portfolio has solutions that range from single door applications and “access control in a box” kits to high end solutions with integrated video and visitor management AND an upgrade path in between.

Support

We provide several technical training options which include self-training web modules, regularly hosted training sessions at distributor locations and week long on-site sessions for your team. In addition, our inside and field tech support teams are available to configure a complex installation or assist with any questions you have.

Service

Our superior customer service team is available to support you should the need arise. In addition, we offer seminars on marketing techniques, accounting skills and business operations to help our dealer partners maintain healthy businesses.

Commitment

Our commitment to you, our customer, goes beyond our products and services - it is borne in everything we do. We want to earn the right to be your Partner of Choice.

Solutions

Honeywell offers comprehensive access control solutions to help dealers meet their customer's needs for enhanced security solutions and grow their business. From single door applications to large commercial applications, Honeywell has the right solution for you. To complement its full line of access control products, Honeywell offers a line of integrated digital video solutions and also interfaces to the industry's leading video recorders and cameras.



Software and Hardware Solutions for Access Control

Honeywell understands that our customers want their multifaceted systems to work together while providing simplified programming and use. And so, our solutions are engineered from the ground up to serve this purpose.

The new WIN-PAK™ 2005 is the industry's most comprehensive access control software. Among other features it offers:

- Fully integrated digital video capabilities within the access control environment.
- Greater flexibility to meet the needs of customer installations and applications.
- Enhanced usability through Quick Start Wizards and Card Holder Management.
- Advanced reporting and monitoring capabilities.
- Superior performance through an updated 32-bit operating system.

In addition to advanced software solutions, Honeywell offers a full range of hardware products designed to reduce installation times and provide reliable solutions.

N-1000: With over 100,000 panels installed, the N-1000 is the workhorse of the industry. The N-1000 has a proven track record and fits any application. Simple installation, robust operation and full product features are the strengths behind the N-1000.



NS2+: The newest hardware solution from Honeywell features the same durability as the N-1000 but sets the pace for the next generation of controllers. As more devices require more memory, faster processors and

IP based communications, the NS2+ provides the capabilities for the changing market.



Central Station

Sustaining growth and staying ahead of the competition are the greatest challenges facing security dealers today. Honeywell has listened to these concerns and in response has designed a fresh approach to meeting the security, video and access

control needs of our dealers. Honeywell's new WIN-PAK PRO Central Station access control product provides a cost effective and easy-to-manage security solution for businesses, while providing security dealers with multiple recurring revenue streams.



Visitor Management

Each day scores of visitors pass through the entrances of facilities. Having the ability to screen and track visitors can contribute to the safety and protection of personnel and property. For companies that have made significant investments in perimeter security and access control, deploying the LobbyWorks™ Suite is a simple and cost effective way to provide an elegant visitor management solution and minimize the risk at the most vulnerable point in a facility – the front door.

	Single Door Application	Entry Level Commercial	Small - Medium Commercial	Large Commercial	Centrally Monitored
Typical Applications	<ul style="list-style-type: none"> • Gates • Small Retail 	<ul style="list-style-type: none"> • Small office buildings • Medical/ Professional • Daycare Centers 	<ul style="list-style-type: none"> • Medium business • Financial • Manufacturing • Light Industrial 	<ul style="list-style-type: none"> • Medium-large commercial • Universities/ Campuses • Government 	<ul style="list-style-type: none"> • Small-medium commercial • Remote managed sites • Web based management
Software Solution		<ul style="list-style-type: none"> • NStar 	<ul style="list-style-type: none"> • WIN-PAK 	<ul style="list-style-type: none"> • WIN-PAK 	<ul style="list-style-type: none"> • WIN-PAK PRO Central Station
Hardware Solution	<ul style="list-style-type: none"> • NS1 Single Door System 	<ul style="list-style-type: none"> • NS2 Controller 	<ul style="list-style-type: none"> • NS2+ Controller 	<ul style="list-style-type: none"> • N-1000 Controller 	<ul style="list-style-type: none"> • NS2+ or N-1000 Controllers